

Job Title – Area Sales Manager

About Pelican Resource Group

Pelican Resource Group, LLC is looking to expand sales team. Our principals have over 28 years experience in consumer lending and are experts at winning. We are the innovators of a number of indirect auto lending and servicing programs for franchised and independent auto dealers. This is an opportunity for you to join and successful young company and make your mark. If you think that working hard is fun, thrive in a salary + commission job with limitless earning potential, and possess the following qualifications, then Pelican Resource Group, LLC is the place for you!

Requirements

- Experience in selling to products to automobile dealers (Owners & GMs)
- Relationships with an existing dealer base
- Proven sales skills and the ability to influence decision-makers and close deals
- Ability to understand, explain, and sell financial products

Qualities

- Integrity
- A Winning Attitude
- A love for the life of a road warrior, and hitting the road hard – every day
- Self-disciplined, self-motivating, self-managing
- Persistence and a strong desire to succeed
- Ability to educate dealers about the product using financial models
- Communication and presentation skills • Must have own car, cell phone

Compensation – Salary + Commission - Aggressive Pay Plan

To take full advantage of this job opportunity, respond to the posting with a copy of your resume, and your contact details to the following email:

cort@pelicanresourcegroup.com